



**SugarOak**  
REALTY, LLC®



**John Simpson**  
Managing Broker

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### **Specialties**

Office, Retail, Investment Properties

### **Summary**

For more than 7 years with SugarOak, John Simpson has used his professional expertise to reduce overhead and limit financial risk for our clients. John aims for each client to succeed whether that entails leveraging his ability to restructure existing leasing, identifying and negotiating leases for new space, or subleasing underutilized space. John is customer service and detail-oriented and focuses on understanding clients' unique needs to yield great returns for property owners and tenants alike.

### **Background & Experience**

John Simpson is the managing broker for SugarOak Realty's Atlanta Office and oversees the leasing of SugarOak's Atlanta portfolio and the leasing of third party client assets. His focus is on retaining existing tenants and conducting successful negotiations with potential new tenants for the properties he leases. He has been with SugarOak since 2012.

John's customer-centric focus comes from his early work experience in retail while in high school. It began with his first "real job" at The FishHawk in Buckhead and was fostered while working for the family business, Ashe Simpson Garden Center, in Chamblee.

He began his real estate career in 2006 as an intern for Weaver & Woodbery Real Estate and continued to gain experience in the business with Richard Bowers & Company and Joel & Granot Real Estate. While at Richard Bowers and JGRE, John worked on investment sales, Tenant representation, and Landlord leasing assignments.

### **Community Involvement & Interests**

John loves the outdoors. In his spare time he enjoys fishing for wild trout in North Georgia, wing shooting, and hiking. For the past several years, John and his wife have focused on rock climbing. They have climbed extensively throughout the States, Europe, and South America.

### **Education**

- Hampden-Sydney College, Bachelor of Arts in Economics with Honors