



SugarOak
REALTY, LLC®



Andy Walsh

Principal
Director of Leasing
Agent

8904 West Broad Street, Suite 201 | Henrico, VA
Direct: 804.308.1603 | Cell: 571.237.0264
andyw@sugaroak.com

Specialties

Office and Retail Leasing and Sales

Summary

Andy is an entrepreneurial and highly competitive commercial real estate professional with over 15 years of experience in increasing property income value to investors, identifying new tenant prospects for client properties and building a base of new clients for SugarOak Realty.

With the formation of SugarOak Realty, LLC in 2018, Andy's role as Principal and Director of Leasing now enables him and SugarOak to deliver their time-proven level of market expertise to third party clients.

Background & Experience

Andy has experience with a diverse range of commercial real estate oversight, asset management and leasing responsibilities. Before joining SugarOak, he worked as a property manager at Equity Office Properties in Washington, D.C and Reston, VA .

Upon joining SugarOak in 2004, Andy assumed the role of Asset Manager, overseeing the redevelopment of 5 value-add retail properties in TX, GA, KY, MI and IL. Over the following years, Andy's knack for finding the right tenants to fill space and greatly enhance the long-term income value of those assets put him in position to assume the role of Leasing Director in 2011. In Andy's role as Leasing Director, he is now directly responsible for SugarOak's commercial leasing portfolio consisting of over 3 million sq ft with 35 office and retail properties in 10 different markets throughout the U.S. With oversight over 300+ leasing or sales transactions annually, Andy's tenacity and experience translate to success in his commercial real estate transactions and client satisfaction.

Education

- University of Richmond, Bachelor of Arts in Economics

Professional Affiliations

- Member | Greater Richmond Association for Commercial Real Estate (GRACRE)

Notable Transaction Oversight

- United States Postal Service – 44,000 SF – Martinsburg, WV
- Hyatt Shared Services – 43,000 SF – Moore, OK
- BrightClaim, Inc/Genpact, Inc. – 42,000 SF – Sandy Spring, GA
- ECPI College of Technology – 35,000 SF – Richmond, VA
- College of the Mainland – 26,000 SF – LaMarque, TX
- VF Outlet/Kontour Brands – 25,000 SF – LaMarque, TX
- ACC Electronix – 23,000 SF – Normal, IL
- Chestnut Health Systems – 22,000 SF – Normal, IL
- Waterstone Mortgage – 15,000 SF – Winter Park, FL
- SuperShoes – 15,000 SF – Martinsburg, WV
- Urban Engineering – 14,000 SF – Chantilly, VA
- Healthcare Scouts – 14,000 SF – Winter Park, FL
- National Clinical Research – 13,000 SF – Richmond, VA
- Coca-Cola Bottling Co. – 12,000 SF – Sandy Spring, GA
- AutoZone – 12,000 SF – Martinsburg, WV
- Maxim Healthcare – 11,000 SF – Winter Park, FL